



FTG CRUISE COMMISSIONS - EFFECTIVE SEPT 2025 <i>Commercial in Confidence</i>		Type of Booking A/B/C	POS Commissions	Booking Channel	NOTES
Supplier brand	Products		POS		
World Leading Cruise Lines	Carnival (Int incl. AUS)	A	10%	CCNZ or GO	
	Cunard International	A	10%	CCNZ or GO	
	Holland America, Alaska & Europe	A	10%	CCNZ or GO	
	Holland America, Caribbean, Canada/New England, Panama & South America	A	10%	CCNZ or GO	
	Holland America, Domestic & Rest of World	A	10%	CCNZ or GO	
	Princess International	A	10%	CCNZ or GO	
	Princess NZ Homeport (AKL-AKL) over 15 nights	A	10%	CCNZ or GO	
	Princess NZ Homeport (AKL-AKL) up to 15 nights	A	5%/10%	Book Direct	
	Princess World Cruising	A	10%	CCNZ or GO	
	Seabourn	A	12%	CCNZ or GO	
Royal Caribbean Cruises Ltd	Azamara	A	11%	CCNZ or GO	
	Celebrity	A	10%	CCNZ or GO	
	Royal Caribbean	A	10%	CCNZ or GO	
	Silversea	A	12%	CCNZ or GO	
	Silversea Expedition	A	13%	CCNZ or GO	
NCL Group	Norwegian Cruise Lines	A	13%	CCNZ or GO	
	Oceania Cruises	A	12%	CCNZ or GO	
	Regent Seven Seas	A	12%	CCNZ or GO	
Other Ocean, River and Small Ship	AMA Waterways - Africa	A	10%	CCNZ or GO	
	AMA Waterways - Egypt & South America	A	15%	CCNZ or GO	
	AMA Waterways - Europe and Asia river cruises	A	16%	CCNZ or GO	
	Ambassador Cruises	B	10%	GO ONLY	
	APT, Travelmarvel - Other / full brochured - GO Holidays packaged product only	B?	12%	See Notes	Book via GO Cruising only when packaged, otherwise book direct with cruise line
	Aurora Expeditions	B	10%	GO ONLY	
	Avalon Waterways	B	12%	DIRECT OR GO	WIP to get this cruise line also available via CCNZ
	Disney Cruise Lines - International (excl. AU/NZ - ref w/sale deals below)	A	10%	CCNZ or GO	
	Disney Cruise Lines AU/NZ	A	10%	CCNZ or GO	
	Explora Journeys	A	14%	CCNZ or GO	This is now also available via CCNZ
	Hurtigruten	A	10%	CCNZ or GO	
	MSC	A	12%	CCNZ or GO	
	Paul Gauguin	B	13%	CCNZ or GO	
	PONANT	B	13%	CCNZ or GO	
	Quark Expedition Voyages	B	14%	GO ONLY	
	Scenic, Evergreen, Emerald - GO Holidays packaged product only	B?	13%	See Notes	Book via GO Cruising only when packaged, otherwise book direct with cruise line
	The Ritz Carlton Yacht Collection	B	10%	GO ONLY	WIP to get this cruise line also available via CCNZ
	Uniworld (excl. tactical special offers)	N/A	14%	Book Cruise line direct	
	Wild Earth Expedition Cruises	B	5%-10% depending on product	CCNZ or GO	
	Windstar Cruises	B	10%	CCNZ or GO	
Wholesale only deals	Alaskan Dream Cruises	B	10%	CCNZ or GO	
	Aranui Cruises	B	10%	GO ONLY	
	Blue Lagoon Cruises	B	10%* Sold via GO Shorthaul	CCNZ or GO	
	Captain Cook Cruises	B	10%* Sold via GO Shorthaul	CCNZ or GO	
	Captain Cook FIJI	B	10%* Sold via GO Shorthaul	CCNZ or GO	
	Celestyal Cruises	A	10%	CCNZ or GO	
	Coral Expeditions	B	10%	CCNZ or GO	
	Katarina Lines	B	10%	CCNZ or GO	
	Kimberley Quest	B	10%	CCNZ or GO	
	Star Clipper	B	10%	CCNZ or GO	
	Uncruise Adventures	B	10%	CCNZ or GO	
	Variety	B	10%	CCNZ or GO	
	Wholesale Group fares with exclusive rates and/or additional amenities /Onboard Credits	A	Varies by cruise line	GO CRUISING ONLY	Available via GO Cruising only - please refer to list of Cruise Groups on GO Holidays Intranet
	Lifestyle Luxury - additional amenities and/or onboard credits	A	Varies by cruise line	GO CRUISING ONLY	Available via GO Cruising only - please refer to Lifestyle Luxury brochure on GO Holidays Intranet
	GO Cruising Fly/Cruise Packages	A	Product specific	GO CRUISING ONLY	Special air/land campaign product promoted from time to time via Hot Deals on CruisePro /Cruise News / e-Flyers
GO Cruising Online Only specials (available via Cruise Pro only)	A	Varies by cruise line	GO CRUISING ONLY	Online only specials promoted from time to time - only available via CruisePro (GO Cruising)	
Important Note: Point of sale commissions are based on our supplier agreements. If these agreements change or volumes reduce, then POS commission levels may change accordingly. Commissions are based on the cruise component of the booking. Cruise line packages including air and land have varying commissions on the non-cruise portion of the sailing. Check CruisePro or contact Reservations for more information.					
Cruise Lines not currently available to book via either Creative Cruising or GO Cruising					
	Aqua Expeditions	C	10%	CCNZ or GO	
	A-Rosa	C	10%	CCNZ or GO	
	Atlas Ocean Voyages	C	See FIN	Cruise World	
	Champa Pandaw	C	See FIN	Wild Earth	
	Crystal Cruises	C	See FIN	Book Direct	
	European Waterways	C	See FIN	Cruise World	
	Fred Olsen	C	Ask when booking	Cruise Connections	
	Hapag-Lloyd Cruises	C	10%	CCNZ or GO	
	Le Boat	C	See FIN	Cruise World	
	Mekong Princess	C	10%	CCNZ or GO	
	Mitsui Ocean Cruises	C	See FIN	Cruise World	
	Murray Princess	C	10%	GO Holidays - Wholesale	
	Riverside Luxury Cruises	C	See FIN	Cruise World	
	Scenic Cruises other non packaged	C	See FIN	Book Direct	
	Tauck	C	12%	Book Direct	
	Viking Ocean and River Cruising	C	See FIN	Book Direct	Retail only contract for FTG
	Virgin Voyages	C	Ask when booking	Book Direct	Have a group contract, but commission more favourable direct